

Message Text

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PAGE 01 MONTRE 00799 191322Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----192102Z 084640 /64
R 182112Z MAY 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8979

UNCLAS MONTREAL 799

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0067

2. 05/17/77

3. E. TOLMAN

4. 122 CANADA

5. D

6(A) WRITE, CALL
6(B) MR. W.P. TINDALE, VICE PRESIDENT FOR MARKETING, PLANNING
6(C) FISHER SCIENTIFIC CO., LTD.
8555 DEVONSHIRE RD., MOUNT ROYAL
MONTREAL, P.Q. H4P 2L3

7. TEL: (514) 735-5261
TELEX:

8. --

9. 112
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10. DESCRIPTION:

38112XX-0000 LABORATORY AND SCIENTIFIC INSTRUMENTS.
38113XX-0000 LABORATOR PRECISION BALANCES

11. FISHER SCIENTIFIC CO., LTD. FUNCTIONS AS ONE OF TWO WHOLLY-

OWNED SUBSIDIARIES OF FISHER SCIENTIFIC CO., INC., OF PITTSBURGH, PA. PARENT COMPANY OCCUPIES A PROMINENT POSITION IN THE USA AND ABROAD IN THE MANUFACTURE OF LABORATORY APPLIANCES, GLASSWARE, SCIENTIFIC INSTRUMENTS, AND PURE CHEMICALS, ORGANIC AND INORGANIC, FOR LABORATORY AND ANALYSIS PURPOSES.

12. SUBJECT WHOLESALERS A DIVERSIFIED LINE (ABOUT 80,000 DIFFERENT TYPES OF ITEMS) OF SCIENTIFIC INSTRUMENTS AND LABORATORY APPLIANCES OF WHICH ABOUT 30 PERCENT ARE SUPPLIED BY THE PARENT COMPANY. SALES, ANNUALLY IN 8 FIGURES, ARE TO COMMERCIAL, INDUSTRIAL AND INSTITUTIONAL ACCOUNTS, HOSPITALS, INDUSTRIAL LABORATORIES AND OTHERS ACROSS CANADA. EMPLOYS 475 AT HEADQUARTERS AND AT BRANCHES LOCATED ACROSS CANADA. SERVICE CAPABILITY EXISTS ACROSS THE COUNTRY FOR ALL LINES HANDLED BY FISHER.

13. FISHER SCIENTIFIC CO., LTD. WISHES TO SUPPLEMENT LINES OF SCIENTIFIC INSTRUMENTS AND LABORATORY EQUIPMENT WHICH IT PRESENTLY HANDLES, AND IS PARTICULARLY INTERESTED IN ACQUIRING DISTRIBUTORSHIP RIGHTS FOR NEW-TO-MARKET PRODUCTS.
HARPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Disposition Approved on Date:
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Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Previous Classification: n/a
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Review Release Date: n/a
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Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)
TAGS: BGEN, CA
To: COM
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